



# APT AND TRAVELMARVEL VIETNAM AND CAMBODIA KEY SELLING TIPS

Treat your clients to an unforgettable tour through spectacular landscapes, world-famous attractions, and unique experiences. Along the way, they'll discover the genuine hospitality and cultural richness that makes Vietnam and Cambodia so special.

## Why should you book an APT or Travelmarvel holiday?

- ✓ **Range of Travel Styles:** Includes river cruising, coastal cruising and land tours.
- ✓ **Perfectly Tailored Itineraries:** Crafted with careful attention to detail, featuring all the must-see highlights along with unique experiences that capture the essence of each destination.
- ✓ **Expert Tour Directors and Local Guides:** Friendly and knowledgeable, they provide insider insights to make your clients' holiday truly authentic.
- ✓ **Iconic Sightseeing:** Includes cruising the enchanting Mekong River, exploring the vibrant markets of Ho Chi Minh City, witnessing the sunrise at Angkor Wat, and marveling at the tree-covered ruins of Ta Prohm.
- ✓ **Cancellation cover made easy:** \$95 pp to keep money in a suspense account for up to three years.
- ✓ Award-winning company with almost a century of experience in the industry that has been touring in Vietnam and Cambodia for 15 years.



Australian Travel Industry Association

APT and Travelmarvel are accredited by The Australian Travel Industry Association. ATIA recognises trusted and professional travel businesses, giving you peace of mind your clients are looked after every step of the way.



## Is my client more suited to an APT or Travelmarvel holiday?

### APT

- All taken care of including portage and return airport transfers.
- Five-star accommodation.
- Luxury coaches.
- Signature Experiences included.
- Freedom of Choice™ touring and dining included.

### TRAVELMARVEL

- Value for money with free time and flexibility.
- Premium four-star accommodation.
- Must-see sights included.
- Insider Experiences included.
- Optional Enhance Your Journey experiences.

CONTACT OUR TRAVEL EXPERTS FOR MORE INFORMATION



## APT Mekong River Cruising - Mekong Serenity

Your clients can experience five-star opulence aboard the boutique Mekong Serenity, the most luxurious ship on the Mekong River. Guests can savour world-class dining with four onboard venues to choose from, each showcasing authentic regional flavours as well as international cuisines, unwind in spacious suites, all featuring private balconies, and enjoy an array of amenities, including a refreshing outdoor pool, an onboard spa and a Fitness Centre.

## Travelmarvel Mekong River Cruising - RV Lotus

Guests will glide along the Mekong River on the RV Lotus, discovering the alluring destinations of Vietnam and Cambodia in premium comfort. Featuring only 54 cabins, this boutique vessel boasts spacious and elegant Vietnamese-inspired suites, each with twin balconies. Sip a cool drink or enjoy a refreshing dip in the pool on the Sun Deck after a day of exploration.



### Best-Selling APT Itineraries

#### VIETNAM AND CAMBODIA HIGHLIGHTS

VEM13

13 days Siem Reap to Ho Chi Minh City

#### VIETNAM AND CAMBODIA DISCOVERY

VEMR17

17 days Hanoi to Siem Reap

#### BEST OF VIETNAM AND CAMBODIA

VEM21

Ho Chi Minh City Return

### Best-Selling Travelmarvel Itineraries

#### ESSENTIAL VIETNAM AND CAMBODIA

VTMR12

12 days Ho Chi Minh City to Siem Reap

#### DISCOVER VIETNAM AND CAMBODIA

VTM17

17 days Hanoi to Ho Chi Minh City

#### NATURAL WONDERS OF VIETNAM AND CAMBODIA

VTMRS23

23 days Hanoi to Siem Reap

### SINGAPORE STOPOVER

STOSIN3

Both APT and Travelmarvel offer a stopover in Singapore. Guests can add on a two-night short stay in the city before or after their chosen itinerary. With Botanic Gardens, historic temples and futuristic architecture, your clients can immerse their senses in the wonders of Singapore.

### One Tomorrow

Opportunities of Development thru Art (ODA) helps disadvantaged children from the rural areas around Siem Reap in Cambodia by offering English and computer lessons. The aim is to improve their chances of employment in the busy tourism industry.

[one-tomorrow.raisedy.com/t/oda](http://one-tomorrow.raisedy.com/t/oda)



### APT Travel Styles

**River Cruising:** Embark on an incredible journey along the Mekong River aboard APT's custom-designed Mekong Serenity, the most luxurious ship on the Mekong. Explore the region's enchanting riverside villages and lush landscapes in elegance and style.

**Land Tours:** Discover the best of Vietnam and Cambodia on land in complete luxury. Designed to combine seamlessly with our river cruises, these journeys offer the perfect blend of must-see destinations and hidden treasures.

**Coastal Cruising:** Take in the splendour of Vietnam's Ha Long Bay on a three-day luxury coastal cruise — the perfect way to explore this stunning UNESCO World Heritage Site.

### Travelmarvel Travel Styles

**River Cruising:** As the RV Lotus cruises between Vietnam and Cambodia, step ashore for authentic excursions, visit local villages and enjoy onboard entertainment most evenings.

**Land Touring:** Wander through the bustling streets of Hanoi, and immerse yourself in the history of the Vietnam War at the Cu Chi Tunnels.