

APT AND TRAVELMARVEL NEW ZEALAND KEY SELLING TIPS

Treat your clients to an unforgettable tour through spectacular landscapes, world-famous attractions, and unique experiences. Along the way, they'll feel the warmth of our manaakitanga – the hospitality and respect that makes New Zealand so special.

Why should you book an APT or Travelmarvel holiday?

- ✓ **Range of Travel Styles:** Includes coach touring, rail tours and more.
- ✓ **Perfectly Tailored Itineraries:** Crafted with careful attention to detail, featuring all the must-see highlights along with unique experiences that capture the essence of each destination.
- ✓ **Expert Tour Directors, Drivers, and Local Guides:** Friendly and knowledgeable, they provide insider insights to make your clients' holiday truly authentic.
- ✓ **Iconic Sightseeing:** Includes cruising the stunning Milford Sound/Piopiotahi, admiring the beauty of Aoraki/Mount Cook, and discovering the rich traditions of the Māori culture in Rotorua.
- ✓ **Cancellation cover made easy:** \$95 pp to keep money in a suspense account for up to three years.
- ✓ **Award-winning company:** With over 95 years of industry experience and 55 years of touring in New Zealand, supported by a local New Zealand-based operations team.



Australian Travel Industry Association

APT and Travelmarvel are accredited by The Australian Travel Industry Association.

ATIA recognises trusted and

professional travel businesses, giving you peace of mind your clients are looked after every step of the way.



Is my client more suited to an APT or Travelmarvel holiday?

APT

- All taken care of including portage and return airport transfers.
- Luxury hotels.
- Luxury coaches including complimentary Wi-Fi on board.
- Included Signature Experiences.
- Freedom of Choice™ Touring and Dining.

TRAVELMARVEL

- Value for money with free time and flexibility.
- Premium accommodation.
- Must-see sights included.
- Included Insider Experiences.
- Optional Enhance Your Journey experiences.



Best-Selling APT Itineraries

NEW ZEALAND WONDERLAND
NCC17 Auckland to Christchurch

ESSENCE OF NEW ZEALAND
NZCA20 Christchurch to Auckland

**NEW ZEALAND RAIL AND
CRUISE DISCOVERY**
NRR19 Christchurch to Auckland

SOUTH ISLAND ODYSSEY
NSS12 Christchurch Return

Best-Selling Travelmarvel Itineraries

NEW ZEALAND GETAWAY
NT15 Auckland to Christchurch

INCREDIBLE NEW ZEALAND
NT15R Christchurch to Auckland

NEW ZEALAND RAIL ADVENTURE
NTR15 Auckland to Christchurch

Shorter Tours Available

If your clients are looking to explore just one island – either North or South – we offer a variety of tours to suit their travel preferences.

APT North Island Only Tours:

GREAT NORTHERNER
NCW09 Auckland to Wellington

ICONIC NORTH ISLAND
NZWAN8 Wellington to Auckland

BRILLIANT BAY OF ISLANDS
NCCB5 Auckland Return

South Island Only Tours:
SOUTH ISLAND ODYSSEY
NSS12 Christchurch Return

SOUTHERN TOURER
NCC09 Christchurch Return

JEWELS OF THE SOUTH
NZCCN14 Christchurch to Wellington

Travelmarvel North Island Only Tours:
NORTHERN EXPLORER
NTAW8 Auckland to Wellington

BAY OF ISLANDS
NTB5 Auckland Return

South Island Only Tours:
SOUTHERN ESCAPE
NTCC8 Christchurch Return

For clients seeking a shorter itinerary that still covers both the North and South Islands, we offer a range of tours designed to showcase the best of each Island:

APT
NEW ZEALAND HIGHLIGHTER
NCA14 Auckland to Christchurch
Travelmarvel
NEW ZEALAND DISCOVERER
NTA12 Auckland to Christchurch

NEW FOR 2026 South Island Odyssey (NSS12) Christchurch Return. New Zealand Highlights including Hobbiton, Kiwi Birds and TranzAlpine Train (NUAQ10) Auckland to Queenstown.

Early Payment Discount – (EPD)
Guests who pay in full 10 months prior to departure can save up to \$1,000 per couple.*

Travel with Friends and Save – (TWF)
When six or more guests travel together, and book their trip together and at the same time, they can save up to \$300 per couple.*

*Conditions apply. See aptouring.com or travelmarvel.com for full conditions.

APT Travel Styles

Land Tours (maximum of 40 guests)

New Zealand Wonderland (NCC17), Essence of New Zealand (NZCA20) and South Island Odyssey (NSS12)

Small Group Tours

Coming Soon for the 2026/27 season

Rail Tours

New Zealand Rail and Cruise Discovery (NRR19)



Travelmarvel Travel Styles

Premium Land Touring

New Zealand Getaway (NT15),
Incredible New Zealand (NT15R)

Small Group Tours

Coming soon for the 2026/27 season

Rail Tours

New Zealand Rail Adventure (NTR15)



OneTomorrow

Habitat for Humanity advocates for communities across the Pacific to have access to adequate housing. As severe weather events increasingly impact homes and livelihoods, and individuals face financial, skill-based, and material constraints, rebuilding can be challenging.

Habitat for Humanity addresses these needs through housing initiatives and community training across the Pacific, helping families achieve safe, secure shelter.

one-tomorrow.raisely.com/t/habitat-for-humanity

